

Working with alchemistic

Our charges reflect the needs of your business we want to be flexible and transparent in our approach. Therefore this rate card gives you everything you need on one page to build the perfect package.

We deliver two main types of service:

1. Outsource - we sell, store and dispatch your items giving you a fully managed service.

2. Replication - we sell the items and then let you do the dispatch, with storage at your premises.

NB Replication - doesn't have the Transport & Logistics and Storage service feature included.

We have categorised our 11 service features into an 'A' or 'B' service, based on their overall necessity to delivering a service to you. These will have different charges based on the service level wanted by you. The table right indicates these charges.

Service Category Classification

a

Account Management:

Customer Service:

e-Commerce:

Integrated Marketing and Promotions:

Storage Solutions:

Transport and Logistics:

b

Listings:

Handling Payments:




Market Information:

Intelligence for the Customer:

Commercial Information:

Discounts

It is advisable to take a full package as we will discount our commission charges. We will also discount the commission based on the projected volume of listings we will undertake for your business each month.

Service Feature Category	griffin 	minotaur 	gorgon 
a	3.00%	2.50%	2.00%
b	2.25%	1.88%	1.50%
Replication	23.25%	19.40%	15.50%
Outsource	29.25%	24.40%	19.50%

The percentages above are for each service feature you choose under each category heading of A and B. The totals at the bottom are all those features added together under each level.

Total Package Charges			
Replication			
301 to 500	21%	17%	14%
501 to 1000	19%	15%	12%
1001 to 3000	18%	14%	11%
3001 +	16%	12%	9%
Outsource			
301 to 500	27%	22%	18%
501 to 1000	25%	20%	16%
1001 to 3000	24%	19%	15%
3001 +	22%	17%	13%

eBay and PayPal Fees

All our commission charges are exclusive of eBay and PayPal fees which are currently 14%

Example

Replication Model, Griffin Level and 550 items per month.

Option 1

Full Package (all service features under Replication) you commission charge would be 19%

Option 2

If you only choose to have the following service features only:

1. Listings (B)
2. Account Management (A)
3. Customer Service (A)
4. Handling Payments (B)
5. Commercial Information (B)
6. e-Commerce (A)

Your commission would be 15.75%

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The service for small and medium enterprises (SMEs) has a slightly different pricing structure and strategy to help you grow and develop your business. However we still operate under the same principles as explained previously for large businesses.




We provide the following:

- 1. Commission Only** - the same as large businesses where we take a percentage (%) of the selling price.
- 2. Fixed Price** - this is where we charge a monthly fee for selling a certain number of items per month.
- 3. Flexible** - this is where we have a monthly figure with a percentage (%)




The same discount principles apply as with large businesses, if you choose a full package then you can generate savings. Also the more you list with us per month, then the more discount we apply.

eBay and PayPal Fees

All our commission charges and fixed price charges are exclusive of eBay and PayPal fees which are currently 14%

Service Feature Category			
a	2.40% £50	1.95% £37.50	1.50% £25
b	1.60% £30	1.30% £22.50	1.00% £15
Replication	17.60% £350	14.30% £263	11.00% £175
Outsource	22.40% £450	18.20% £338	14.00% £225

Total Package Charges

Listings Volume Per Month	Commission Only		Fixed Price		
	Replication	Outsource	Replication	Outsource	
	0 to 100	16%	20%	£315	£450
	101 to 200	14%	18%	£405	£495
	201 to 300	13%	17%	£450	£540
	0 to 100	12%	16%	£236	£338
	101 to 200	10%	14%	£326	£394
	201 to 300	9%	13%	£371	£439
	0 to 100	9%	12%	£158	£203
	101 to 200	7%	10%	£248	£293
	201 to 300	6%	9%	£293	£338

Flexible Option (Available on Request)

Illustration Purposes Only

Listings Volume Per Month	Replication		Outsource	
		£150	+ 5% per sale	£250
	0 to 100	£150 + 5% per sale	£250 + 5% per sale	
	101 to 200	£175 + 4% per sale	£275 + 4% per sale	
	201 to 300	£200 + 3% per sale	£350 + 3% per sale	
	0 to 100	£100 + 5% per sale	£200 + 5% per sale	
	101 to 200	£125 + 4% per sale	£225 + 4% per sale	
	201 to 300	£150 + 3% per sale	£275 + 3% per sale	
	0 to 100	£50 + 5% per sale	£150 + 5% per sale	
	101 to 200	£75 + 4% per sale	£175 + 4% per sale	
	201 to 300	£100 + 3% per sale	£200 + 3% per sale	

Call us today for a no obligation quote, and we will build the right package for your business.

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You can also email us at:
sales@alchemistic.co.uk

